PRARAMBH

An Export Import Trade Magazine

BICYCLE CHAIN



An Initiative by IIIEM

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Forward

A World Paying the Price of Conflict

The unending **U.S.–Israel conflict with Iran** has created consequences far beyond the battlefield, disrupting the movement of goods, energy and essential raw materials across the Gulf and beyond. The world is witnessing rising freight, insurance and energy costs, inflationary pressures, and delays in the availability of critical commodities. The Gulf region is a vital source and transit hub for **natural gas and LNG, crude oil and petroleum products, fertilizers, petrochemicals, plastics and their raw materials, aluminium, chemicals and other industrial inputs** on which businesses and consumers across the world depend. Disruptions to maritime routes, air cargo and critical supply chains have therefore created shortages, production delays and uncertainty for industries worldwide.

For international trade, this is a reminder that **geopolitical stability, diversified sourcing and resilient supply chains are no longer optional—they are essential to keeping global commerce moving.**

https://superkalam.com/current-affairs/articles/strait-of-hormuz-crisis-impact-geography-and-map-upsc



Happy Reading!

Team Prarambh

Message From Founder & CMD -iiiEM



Dipak Sudhir Manohar
(Founder & Director - iiiEM)

Market Diversification

International Trade faced significant disruption in the Gulf region.

Since the escalation of the U.S.–Israel conflict with Iran on 28 February 2026, maritime and air transportation across the Gulf region has faced significant disruption. Shipping through critical routes, particularly the Strait of Hormuz, has been affected by security concerns, while airspace restrictions and flight suspensions have disrupted air-cargo movement. This has created delays, higher freight and insurance costs, and uncertainty for Indian exporters supplying the GCC markets. Though the disruption varied by **country, route, carrier, port and period**, it adversely affected exports from India to the GCC or middle eastern countries.

Don't abandon the Gulf. Don't depend on the Gulf.

That means, include the Gulf Countries, but add other countries.

Currently we recommend small **LCL or air shipments, confirmed carrier schedules, short quotation validity, adequate cargo/war-risk insurance, and payment terms that protect cash flow**, rather than committing to large FCL shipments based on old freight rates.

India has also introduced the **Bharat Maritime Insurance Pool (BMIP)** with a USD 1.5 billion capacity and sovereign guarantee to help maintain maritime insurance availability amid the Middle East tensions.

There was also an **ECGC relief intervention** covering certain extraordinary war-risk/emergency shipping and insurance costs for eligible MSME exporters to destinations including UAE, Saudi Arabia and Oman, subject to its eligibility window and conditions.

Let us seek opportunity in this crisis and find a detailed understanding of products that can be exported to different destinations, markets, and countries.

I would select alternative markets where **India already has a significant export relationship and where the product has established demand**. This makes the diversification strategy much more practical.

Alternate Countries to Export top products (instead of Gulf Countries)

No.	Product / Product Category commonly exported to GCC	Developed Markets	Developing / Emerging Markets
1	**Rice – Basmati & Non-Basmati**	United States · United Kingdom · Canada	Bangladesh · Malaysia · South Africa
2	**Spices – whole & powdered**	United States · United Kingdom · Germany	Malaysia · Vietnam · South Africa
3	**Engineering goods / components**	Germany · United States · Italy	Vietnam · South Africa · Indonesia
4	**Machinery & mechanical equipment**	Germany · Japan · United States	Vietnam · Indonesia · Thailand
5	**Electrical machinery & equipment**	United States · Germany · United Kingdom	Vietnam · Indonesia · South Africa
6	**Pharmaceuticals**	United States · United Kingdom · Germany	South Africa · Kenya · Nigeria
7	**Organic & specialty chemicals**	Germany · Netherlands · United States	Bangladesh · Vietnam · Indonesia
8	**Textiles – fabrics & yarn**	United States · United Kingdom · Italy	Bangladesh · Vietnam · Türkiye
9	**Readymade garments / apparel**	United States · United Kingdom · France	South Africa · Malaysia · Philippines
10	**Home textiles – bed linen, towels, etc.**	United States · United Kingdom · Germany	Japan · South Africa · Malaysia
11	**Gems & jewellery**	United States · Hong Kong · United Kingdom	Singapore · Thailand · Türkiye
12	**Vehicles & auto components**	United States · Germany · United Kingdom	South Africa · Mexico · Thailand
13	**Iron & steel / steel articles**	Italy · Germany · United States	Nepal · Vietnam · South Africa
14	**Ceramic tiles & sanitaryware**	United States · United Kingdom · Germany	South Africa · Nigeria · Kenya
15	**Processed foods / packaged foods**	United States · United Kingdom · Canada	Singapore · Malaysia · South Africa
16	**Fresh fruits & vegetables**	Netherlands · United Kingdom · Germany	Bangladesh · Nepal · Malaysia
17	**Marine / seafood products**	United States · Japan · Italy	Vietnam · Thailand · China
18	**Leather & leather products**	Italy · Germany · France	Vietnam · South Africa · Malaysia
19	**Coffee & tea**	United States · United Kingdom · Germany	Japan · Russia · South Africa
20	**Sugar & sugar-based products**	Italy · Canada · United States	Indonesia · Bangladesh · Malaysia
21	**Cotton yarn**	Italy · Germany · Japan	Bangladesh · Vietnam · China
22	**Chemicals – inorganic/industrial**	Germany · Netherlands · Japan	Bangladesh · Indonesia · Vietnam
23	**Plastic products**	United States · Germany · United Kingdom	Vietnam · Indonesia · South Africa
24	**Pharmaceutical / medical disposables**	United States · United Kingdom · Germany	South Africa · Kenya · Nigeria
25	**Petroleum products**	Netherlands · France · Singapore	Singapore · South Africa · Indonesia

One important caution

"Alternative market" does not mean "replace UAE/Saudi Arabia with this country immediately."

For each product, the exporter should next check:

HS Code → country's import value →India's export value to that country → import duty → FTA/preferential duty → certifications → product standards → buyer type → freight → payment risk → competition.

For example, **rice** may have excellent demand in a country but face quotas or specific phytosanitary requirements. Similarly, **pharmaceuticals and medical products** require substantially more regulatory work than spices or textiles.



Warm Regards



Dipak Sudhir Manohar

Bicycle Chain
(Single Speed Chains for Bicycles without Gears)

A **single-speed bicycle chain** is a simple, strong and durable drivetrain component designed for bicycles having **only one gear ratio and no derailleur or gear-shifting mechanism**. It transfers the rider's pedalling power directly from the front chainwheel to the rear sprocket.

Unlike chains used in multi-speed bicycles, single-speed chains generally have a **wider and more robust construction**, making them suitable for traditional roadster bicycles, city bicycles, utility bicycles, commuter bicycles, children's bicycles, fixed-gear bicycles and other bicycles designed for simple, low-maintenance operation.

Global Single-Speed Bicycle Chain Market

The global market specifically for **single-speed bicycle chains** was estimated at approximately:

- **2024:** US$380 million
- **2025:** US$410 million
- **2032:** US$650 million
- **Forecast CAGR, 2025–2032:** approximately **6.5%**

This represents a substantial growth opportunity for a relatively simple bicycle component.

This growth is attributed to:

1. Growth of affordable bicycles

2. Urban commuting

3. Low maintenance

4. Replacement market

5. Developing-market demand

6. Fixed-gear and lifestyle bicycles

The single-speed segment's estimated **6.5% CAGR** is therefore particularly noteworthy for exporters targeting the mass-market and replacement segment.

INDIA'S EXPORT

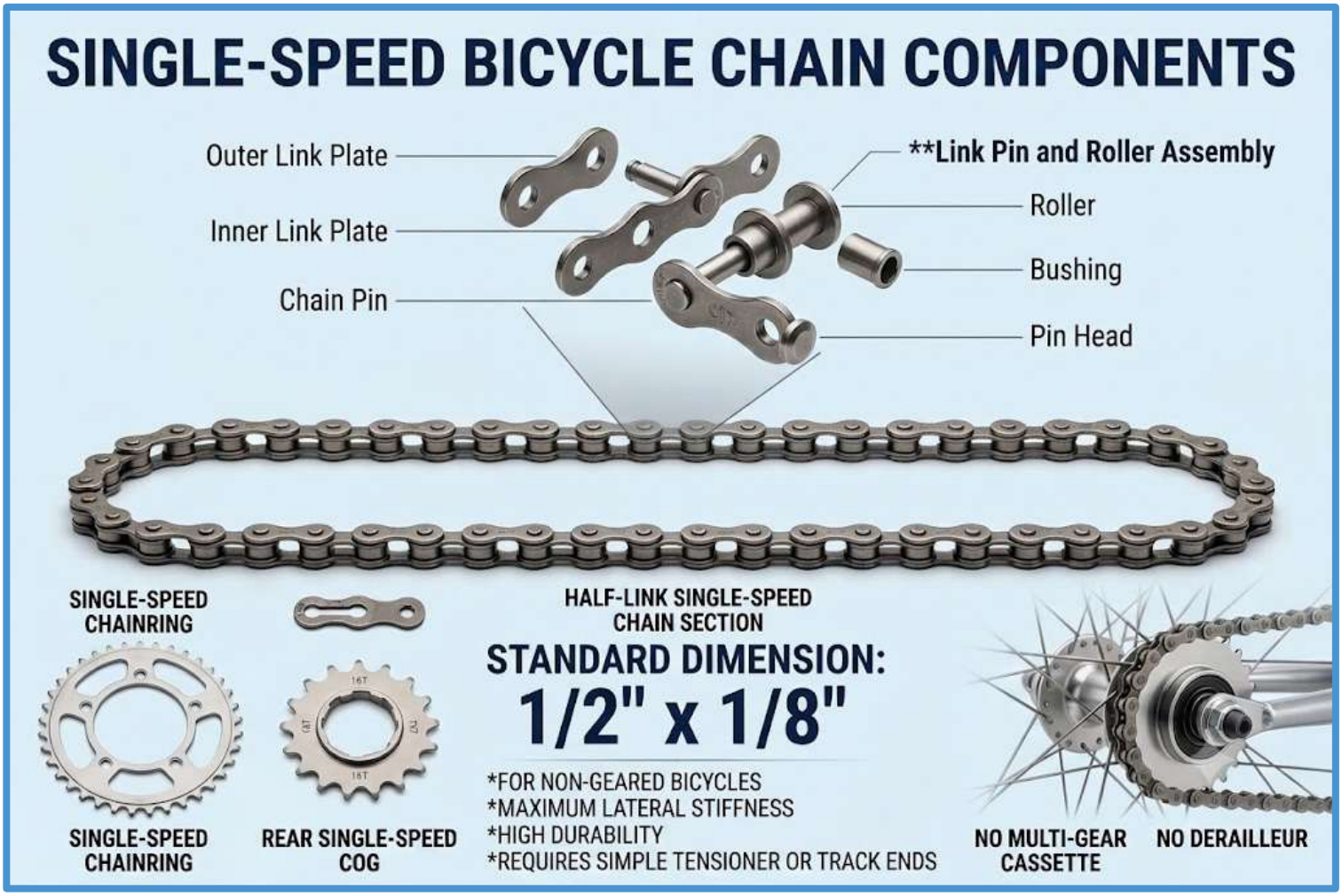
India's export market for bicycle chains (**ITC-HS Code 8714.99.10**) is structured around high-volume, cost-competitive manufacturing focused primarily on **single-speed and utility cycles.**

1. Market Value & Trade Volume

- **Annual Trade Scale:** India exports approximately **₹63 Crore to ₹80 Crore** (USD $7.5M to $9.5M) worth of bicycle chains annually.
- **Trade Balance:** India maintains a consistent **trade surplus** in bicycle chains (exports exceed imports by over ₹46 Crore).
- **Growth Trend:** Indian exports under this classification have maintained a steady 7-year CAGR of ~3.4%.

2. India's exports for this product has increased from **₹52.12 crore in FY 2018–19 to ₹63.73 crore in FY 2024–25,** representing approximately **3.41% CAGR** over the seven-year period.

Exports: ₹63.73 crore
Approx. US$ value: about US$7.6 million
Year-on-year change: -5.29%
Trade surplus: ₹46.14 crore



Single Speed Bicycle Chain	
Information	Details
H.S Code	8714 99
	Other parts and accessories of bicycles and other cycles
ITC HS Code	8714 99 10
	Bicycle Chains
Trade Policy	Export Permitted Freely
RCMC	EEPC (India)
	FIEO
Government Benefits	Duty Drawback = Rs. 2 to 142 (unit = 100 pieces)
	Interest Subvention = 2.75%
	RoDTEP = 1.9 to 2.3 (kg)
GST (paid to Supplier)	5%

* Check details from www.tradestat.commerce.gov.in I www.indiantradeportal.in

Varieties of Single Speed bicycle chain (for bicycle without gears)



Insight for Beginner Merchant Exporters

Key Insights for New Merchant Exporters – Single-Speed Bicycle Chains

- Start with one standard product: **Focus** on 1/2" × 1/8" single-speed chains, **especially** 110L, 112L and 114L.
- Always ask for a sample: **Check the chain's** finish, smooth movement, link quality, dimensions and overall workmanship **before placing an order.**
- Ask for a test report: **Particularly check** tensile strength, dimensional accuracy and corrosion resistance.

- Know your buyer's requirement: **Ask the buyer** for the chain size, number of links, bicycle type and quantity **before quoting.**
- Target replacement-parts buyers: **As a beginner, approach** bicycle spare-parts importers, wholesalers and distributors **rather than large OEMs initially.**

Sourcing Guide for Merchant Exporters

Sourcing Guide for Merchant Exporters		
State	**Main sourcing region / hub**	**Relevance**
Punjab	Ludhiana	Primary hub – strongest concentration of bicycle and bicycle-component manufacturers; excellent for 1/2" × 1/8" single-speed and heavy-duty chains
Tamil Nadu	Chennai / Ambattur	Established chain-manufacturing ecosystem; investigate bicycle-specific 1/2" × 1/8" chains
	Coimbatore	Engineering and chain-manufacturing base; suitable for exploring bicycle-chain suppliers
Gujarat	Ahmedabad	Bicycle-component and chain-related manufacturers/suppliers
	Himatnagar / Sabarkantha	Bicycle-chain manufacturers/suppliers identified; worth approaching for gearless bicycle chains
	Jamnagar	Bicycle-component manufacturing/sourcing; verify dedicated bicycle-chain production
Haryana	Sonipat	Bicycle manufacturing/component ecosystem; secondary sourcing option
Uttar Pradesh	Ghaziabad / Delhi-NCR	Bicycle-component suppliers and traders; useful for smaller quantities

DID YOU KNOW?

The World's Longest Bicycle Used a Massive Industrial Chain : The longest ridable bicycle in history, measuring over 135 feet (41.4 meters), required a heavy-duty industrial chain and dual chainrings connected to a rear wheel to transfer enough power across the frame to keep it moving.

General Quality Parameters

Quality Parameters (General)		
Parameter	**What to check**	**Why it matters**
Chain size	Usually **1/2" × 1/8"** for traditional single-speed bicycles	Must match sprocket and chainwheel
Link count	106L, 108L, 110L, 112L, 114L etc.	Determines correct chain length
Pitch accuracy	Approx. **12.7 mm (1/2")**	Incorrect pitch causes poor engagement
Inner width	Typically **1/8"** for this application	Must fit the sprocket/chainwheel
Tensile strength	Obtain manufacturer's **test report**	Indicates ability to withstand pulling load
Roller quality	Uniform size, smooth rotation	Ensures smooth running
Pin/rivet quality	Proper riveting, no loose pins	Prevents chain failure
Plate quality	Uniform thickness, no cracks/burrs	Provides strength and durability
Heat treatment	Consistent and appropriate treatment	Improves wear resistance and strength
Surface finish	Smooth, uniform plating/coating	Protects against rust
Corrosion resistance	Salt-spray/corrosion test if claimed	Important for humid/coastal markets
Flexibility	Links should move freely without stiff links	Prevents jerky operation
Wear resistance	Check elongation/wear performance	Determines service life
Chain alignment	Chain should run straight and smoothly	Reduces noise and wear
Master/connecting link	Correct type and secure fit	Important for installation
Weight consistency	Compare sample and production batch	Helps identify inconsistent manufacturing
Appearance	No rust, scratches, burrs or damaged plates	Important for buyer acceptance
Packaging	Moisture/rust protection + strong export carton	Prevents damage during transport
Marking	Brand, size, batch/lot where applicable	Helps traceability
Verify the quality with the Manufacturer and confirm the quality requirements with the buyer		

DID YOU KNOW?

A Clean Bicycle Chain Can Reach Over 98% Mechanical Efficiency: A properly lubricated, high-grade single-speed bicycle chain is one of the most efficient mechanical power transfer systems ever invented, converting nearly all of the rider's leg energy directly into forward momentum with minimal energy loss.

Documents to be kept ready by the Exporter

Documents to be kept Ready before Shipment			
Compliance / Document	**Required?**	**What the Merchant Exporter Does**	**Document / Certificate to Obtain from Manufacturer**
Correct HS Code	Mandatory	Declare **87149910 – Bicycle Chains**	**Manufacturer's Product Specification Sheet** confirming product description/specification
Packing List	Mandatory	Prepare export packing list	**Manufacturer's Packing Details** – carton quantity, pieces/carton, net/gross weight, dimensions
Certificate of Origin (CoO)	Buyer/country dependent	Obtain from authorised issuing authority if required	Manufacturer's **Declaration of Origin / Country of Origin declaration** may be required as supporting evidence
Product Specification Sheet	Strongly recommended	Provide to buyer/customs if required	Obtain from manufacturer
Material / Raw Material Declaration	Buyer dependent	Provide if requested	**Material specification/declaration**
Tensile Strength Test Report	Buyer/country dependent	Submit when required	**Manufacturer's laboratory/QC test report**
Dimensional Inspection Report	Recommended	Verify against buyer's specification	**Manufacturer's inspection report**
Corrosion / Salt-Spray Test Report	If corrosion-resistant finish is claimed	Provide to buyer if requested	**Manufacturer's test report**
Quality Inspection Report	Recommended	Particularly useful for first/larger orders	**Manufacturer's internal QC report**
ISO 9001 Certificate	If manufacturer has it / buyer requests	Provide copy to buyer	**Copy of manufacturer's valid ISO 9001 certificate**
EN ISO 4210 Test/Compliance Evidence	Mainly buyer/market dependent	Obtain where required	**Manufacturer's relevant test report/certificate**, if available
Fumigation Certificate	Only where applicable	Arrange if wooden packaging triggers requirement	Manufacturer should provide **wood-packaging treatment/fumigation documentation**, where applicable
Verify the Documents with the Buyer - as per importing country compliances			
Add to the above all standard Exit Compliance Registrations like the IEC, GST, RCMC etc. & also the Pre-shipment documents.			



Importing Countries with Industry and Variety of the Product

(India's Major Export Markets for Bicycle Chains & Bicycle Parts)

Importing Countries, Industries and Product Type				
Rank	**Country**	**India's exports – 2024, HS 871499, Value**	**Main importing industry / buyer type**	**Bicycle-chain varieties seen from India**
1	**Bangladesh**	US$11.55 million	Bicycle manufacturers, assemblers, spare-parts wholesalers & distributors	112L, 104L, 114L; non-gear/non-alloy chains; branded/API chains
2	**Italy**	US$4.81 million	Bicycle manufacturers, component distributors, aftermarket & specialty bicycle industry	Bicycle components; higher-quality/OEM-oriented chains
3	**China**	US$3.79 million	Bicycle-component manufacturers, assemblers & distributors	Bicycle components/chains; OEM and replacement applications
4	**USA**	US$3.48 million	Bicycle aftermarket distributors, wholesalers, retailers & manufacturers	Replacement bicycle chains; standard and higher-quality chains
5	**Thailand**	US$2.89 million	Bicycle manufacturing/assembly & component distribution	Standard bicycle components; replacement chains
6	**Sri Lanka**	US$2.82 million	Bicycle importers, distributors, repair/spare-parts market	114L and standard replacement chains
7	**Nepal**	US$2.57 million	Bicycle wholesalers, distributors, repair/spare-parts market	110L, 112L, 114L; standard & heavy-duty chains
8	**Brazil**	US$2.27 million	Bicycle manufacturers, distributors & aftermarket	Standard bicycle components; replacement chains
9	**UAE**	US$2.25 million	Bicycle distributors, trading companies & re-exporters	114L heavy-duty; standard replacement chains
10	**Indonesia**	US$2.15 million	Bicycle manufacturers, assemblers, component distributors	Bicycle components; standard/replacement chains

Data Source: UN COMTRADE 2024

Emerging Markets

Indian Single Speed Bicycle Chains

Emerging Markets for Bicycle Chains and Bicycle parts			
Country	**Region**	**Potential buyer industry**	**Product opportunity for Indian exporters**
Tanzania	East Africa	Bicycle importers, wholesalers, spare-parts distributors, utility-bicycle market	1/2" × 1/8", 110L–114L, heavy-duty chains
Burkina Faso	West Africa	Bicycle distributors, wholesalers, rural/utility bicycle market	112L, 1/2" × 1/8", standard & heavy-duty
Uganda	East Africa	Bicycle distributors, repair/spare-parts trade, utility bicycles	110L–114L, standard and heavy-duty
Mali	West Africa	Bicycle wholesalers, distributors and replacement-parts market	110L–114L heavy-duty chains
Nigeria	West Africa	Large distributors, bicycle/spare-parts wholesalers, aftermarket	114L standard/heavy-duty chains
Kenya	East Africa	Bicycle distributors, retailers, repair networks and NGOs/utility transport	114L heavy-duty and standard chains
Rwanda	East Africa	Bicycle distributors, utility/commuter bicycle market	Light/standard and heavy-duty chains
Zambia	Southern Africa	Bicycle wholesalers, distributors and repair market	110L–114L standard/heavy-duty chains
Ghana	West Africa	Bicycle wholesalers, distributors and aftermarket	114L standard/heavy-duty chains
South Africa	Southern Africa	Bicycle aftermarket, distributors and specialist retailers	Better-finish, corrosion-resistant and quality-tested chains
Uzbekistan	Central Asia	Bicycle importers, distributors and repair/spare-parts market	Standard 1/2" × 1/8" chains; affordable replacement chains
Iraq	West Asia	Bicycle traders, distributors and aftermarket	Standard/heavy-duty chains
Afghanistan	Central/South Asia	Bicycle traders and replacement-parts market	Basic, durable and economical chains
Georgia	Caucasus / Central Asia region	Bicycle distributors and aftermarket	Standard replacement chains; potential niche market

DID YOU KNOW?

Bicycle Chains Directly Inspired the Wright Brothers' First Airplane Flight: Orville and Wilbur Wright were bicycle mechanics by trade, and they used custom bicycle chain-and-sprocket systems to drive the twin propellers on the historic 1903 Wright Flyer.

Quality Compliances – Region wise

Quality Certificates required for Importing Countries			
Region	**Major markets**	**Certification / compliance to check**	**What the Indian exporter should normally provide**
European Union	Germany, Italy, France, Netherlands, Spain	**No specific CE marking should be assumed for a standalone bicycle chain.** Buyer may require compliance with relevant **EN ISO 4210** bicycle safety requirements, particularly where chain is supplied as part of a bicycle.	Product specification, test report, tensile-strength report, material details, batch/quality inspection report; **EN ISO 4210 test evidence if buyer requires it**
United Kingdom	UK	**BS EN ISO 4210** is the relevant bicycle safety standard framework. Requirements depend on whether component is supplied independently or as part of a bicycle.	Test report, tensile-strength report, product specification and buyer-requested BS/EN/ISO 4210 evidence
USA	USA	**16 CFR Part 1512** contains mandatory bicycle requirements. For chains, requirements include operation without binding/catching and specified tensile strength.	**Tensile-strength test report is particularly important**; product specification and inspection report
Middle East	UAE, Saudi Arabia, Qatar, Oman	Generally verify importer/market-specific conformity requirements; **no blanket "CE certificate" should be assumed for a standalone chain**.	Product specification, test report, Certificate of Origin, commercial documents and any conformity certificate requested by importer
East Africa	Kenya, Tanzania, Uganda, Rwanda	Pre-export conformity/PVoC may apply depending on product and HS code. Kenya's KEBS system uses Certificates of Conformity for applicable imported goods. (KEBS Inspection)	Test report + product specification + inspection/PVoC documentation where applicable
West Africa	Nigeria, Ghana, Burkina Faso, Mali, Côte d'Ivoire	Country-specific conformity requirements. **Nigeria may require SON conformity procedures/SONCAP depending on the product classification.**	Test report, product specification and applicable Certificate of Conformity
Southern Africa	South Africa, Zambia, Malawi	Check applicable national standards/conformity requirements. South Africa administers compulsory specifications through NRCS. (DTIC)	Product test report, specification and applicable conformity documentation
Central Asia	Uzbekistan, Kazakhstan, Kyrgyzstan	Check EAC/national conformity requirements depending on destination and product classification. Uzbekistan uses certificates/declarations of conformity for products falling within its regulated lists. (SQA Group)	Product specification, test report, technical documentation and Certificate/Declaration of Conformity where applicable
South Asia	Bangladesh, Nepal, Sri Lanka	Generally check buyer/importer and national standards requirements; requirements are often less demanding than US/EU for replacement components.	Product specification, quality/test report, Certificate of Origin and normal export documents



Country – Republic of Kazakhstan

Kazakhstan, officially the Republic of Kazakhstan, is a landlocked country situated primarily in Central Asia, with a portion of its territory extending into Eastern Europe.

One of the CIS countries separated from USSR in 1991 to become an independent Kazakhstan.

It borders Russia to the north and west, China to the east, Kyrgyzstan to the southeast, Uzbekistan to the south, and Turkmenistan to the southwest, and it has a coastline along the Caspian Sea.

Kazakhstan is the world's ninth-largest country by land area and the largest landlocked country.

Kazakhstan has a population of 20.5 million and one of the lowest population densities in the world, with fewer than 8 people per square kilometer.

Kazakhstan dominates Central Asia both economically and politically, accounting for 60% of the region's GDP, primarily through its oil and gas industry; it also has vast mineral resources, ranking among the highest producers of iron and silver in the world.

Kazakhstan is a member state of the United Nations (UN), World Trade Organization (WTO),[23] the World Health Organization (WHO), Commonwealth of Independent States (CIS), Shanghai Cooperation Organization (SCO), Eurasian Economic Union (EAEU), Organization of Islamic Cooperation (OIC), Organization of Turkic States (OTS).



Republic of Kazakhstan

Republic of Kazakhstan	
Basic Information	**Details**
Capital	Astana
Language	Kazakh & Russian
Currency	Tengi (KZT)
	1 INR = 4.80 KZT
	1 USD = 458.03 KZT
Major Cities	Tbilisi; Batumi; Sokhumi Almaty, Astana, Shymkent; Aktobe; Karaganda
Time Day Light Saving Time Zones	30 minutes behind India No Kazakhstan Standard Time (UTC +5)
Income Group	Upper Middle Income Group
Indian Population	approx. 10,000

India – Kazakhstan Map



Bilateral Trade between India and Kazakhstan (2025)

- India's exports to Kazakhstan have been approximately USD 197.16 million
- Kazakhstan's exports to India were approximately USD 726.1 million
- India remains Trade deficit with Kazakhstan

DID YOU KNOW?

Kazakhstan is Home to the World's Largest "Dry Port "

Even though Kazakhstan is completely landlocked, it operates Khorgos Gateway—the largest dry port on Earth, located right on the China-Kazakhstan border. Massive cranes swap shipping containers between train tracks in minutes, turning the country into a major overland transshipment hub connecting Asia and Europe.

India - Kazakhstan Bilateral Trade	
India Exports to Kazakhstan	**Kazakhstan Exports to India**
Telephones	Crude Petroleum
Packaged Medicaments	Silver
Stone Processing machine	Hydrogen, Rare gases and other non-metal
Tea	Asbestos
Unglazed Ceramics	Coke
Large Construction Vehicles	Ferroalloys
Vaccines, Blood, Antisera etc	Nitrogeneous Fertilizers
Delivery Trucks	Titanium
Rubber Tyres	Dried Legume
Fork Lifts	Tanned Equine & Bovine Hides
Leather Footwear	Wheat Gluten
Other Electrical Machinery	Insect Resins
Air Pumps	Other Oily Seeds
Source: OEC 2024-25	

Important Note for Exporter to Kazakhstan

- Primary Route: Most cargo moves via the International North-South Transport Corridor (INSTC) through Iran (Bandar Abbas / Chabahar) into Caspian Sea ports (Aktau / Kuryk).
- Trade Block Compliance: All products entering Kazakhstan must comply with Eurasian Economic Union (EAEU) customs regulations, requiring EAC certification and dual-language labeling (Kazakh and Russian).

Suggested Products for New Exporters		
Product Category	**Opportunity for New Exporters**	**Trade Barriers / Import Regulations**
1. Generic Pharmaceuticals (Tablets & Ointments)	High demand for affordable healthcare remedies; well-established market reception for Indian formulations.	Mandatory registration with Kazakhstan's Ministry of Health; strict Eurasian Economic Union (EAEU) GMP compliance.
2. Black Tea (Packaged & Bulk)	Steady consumption habits; high demand for rich CTC teas for traditional Kazakh tea culture.	Competition from Kenya and Sri Lanka; Eurasian Conformity (EAC) certificate required for food packaging.
3. Spices (Turmeric, Cumin, Red Chili)	Emerging demand due to growing popularity of Asian culinary ingredients and food processing.	Phytosanitary requirements; EAEU agricultural import clearance standards.
4. Cotton Ready-Made Garments	Cost-effective casualwear and winter base layers; lower entry barriers for small order quantities.	EAEU Technical Regulations on light industry safety; labeling compliance (RFID/barcode marking).
5. Leather Goods (Footwear & Accessories)	High demand for premium, durable natural leather bags, wallets, and boots.	Higher EAEU customs tariffs on finished leather products compared to raw materials.
6. Auto Components & Spare Parts	Strong aftermarket demand for affordable replacement parts for commercial vehicles.	EAC Certification of Conformity for vehicle parts; long transit routes via land/sea.
7. Organic & Herbal Cosmetics	Fast-growing trend toward herbal, Ayurvedic, and natural personal care products.	EAEU State Registration Certificate (SGR) for cosmetic safety and ingredient testing.
8. Surgical Instruments & Medical Supplies	Steady public and private healthcare procurement for single-use surgical disposables and instruments.	Technical registration with the National Center for Expertise of Medicines and Medical Devices.
9. Processed Foods & Confectionery	Niche opportunities for shelf-stable snacks, fruit juices, and dried fruits.	Language labeling rules (mandatory Kazakh and Russian translations on packaging); EAC certification.
10. Rice (Basmati & Non-Basmati)	Constant demand in urban culinary sectors and hotels.	EAEU agricultural import quotas or potential sudden policy shifts on grain movements.
11. Industrial Fasteners (Screws, Bolts, Nuts)	High utility in Kazakhstan's active mining, oil-gas, and construction sectors.	Technical standards alignment with GOST/EAEU engineering criteria.
12. Ceramic Tiles & Sanitaryware	Urban infrastructure expansion and residential development in major Kazakh cities.	High transit freight costs due to weight; fragile cargo requiring specialized packing.
13. Electrical Switches & Cables	Medium-voltage wiring and modular switches needed for utility upgrades.	Fire safety compliance and EAEU electrical safety certification (LVD/EMC).
14. Home Textiles (Bedding & Towels)	High usage of durable cotton bed linens and bath towels in hospitality and retail.	Technical regulations on textile safety and origin declarations.
15. Essential Oils & Extracts	High-value, low-weight product ideal for air cargo; used in local cosmetic and wellness manufacturing.	Strict purity testing certificates and chemical safety data sheet (MSDS) requirements.

Import Duty in Kazakhstan

India and Kazakhstan do not currently have a Free Trade Agreement (FTA), goods exported from India to Kazakhstan do not receive preferential tariffs. Instead, they are subject to standard Most Favored Nation (MFN) tariff rates under the rules of the Eurasian Economic Union (EAEU) and Kazakhstan's WTO commitments. For Import duty please check from www.indiantradeportal.in

Basic Import Duty Structure in Kazakhstan

- **Average MFN Customs Duty: ~5.6% to 7.1%** (simple average across all product lines).
- **Duty Range:** Customs rates generally range from **0% to 15%** for standard items, though sensitive agricultural products can reach up to 50%.
- **Value-Added Tax (VAT):** Standard rate of **12%** applied on the CIF value (Cost, Insurance, and Freight + Customs Duty).
- **Customs Processing Fee:** Standard nominal fee (typically around €50 to €100 equivalent per customs declaration).

Quality Certificates and Registrations Required for Exporting to Kazakhstan

DID YOU KNOW?

You Must Print Labels in Two Languages (Kazakh & Russian)

If you export consumer products (like food, cosmetics, or garments) to Kazakhstan, your packaging cannot just be in English. Kazakhstan strictly mandates that product details, ingredients, and instructions are printed in both Kazakh and Russian.

Quality Certificates and Mandatory Registartions Required			
Sector	**Certificate / Registration / Requirement**	**Issuing Authority in India**	**Mandatory for India or Kazakhstan**
Textiles & Garments	Non-Preferential Certificate of Origin (CoO) EAC Declaration of Conformity (EAEU TR 017/2011) OEKO-TEX Standard 100 / GOTS (Buyer requirement) Mandatory Data Matrix Digital Tagging (Kazakhstan marking	Authorized CoO Issuing Agencies Textile Committee Approved Certification Bodies	**India:** CoO & standard export clearance. **Kazakhstan:** EAC Declaration is **Mandatory** for customs & sale; Digital labeling/marking is **Mandatory** for retail garments.
Plastics & Plastic Products	Certificate of Origin Material Analysis / Test Report ISO 9001 EAC Declaration of Conformity (Packaging/Industrial safety standards)	Authorized Agencies NABL Accredited Laboratories Manufacturer / Accredited Certification	**India:** Standard export documentation. **Kazakhstan:** EAC Declaration is **Mandatory** (especially for plastic food packaging under EAEU TR 005/2011); Buyer requirement for general items.
Leather & Footwear	Certificate of Origin Leather Testing Certificate EAC Declaration of Conformity (Light Industry Safety) Data Matrix Digital Barcoding	Authorized Agencies CLRI / Accredited Labs Accredited Certification Bodies	**India:** Standard export clearance. **Kazakhstan:** EAC Declaration is **Mandatory**; Digital marking/labeling is **Mandatory** for footwear sales in Kazakhstan.
Gems & Jewellery	Certificate of Origin BIS Hallmarking Certificate (Gold/Silver) Kimberley Process Certificate (Rough Diamonds) State Assay / Expert Analysis Certificate	Authorized Agencies BIS Hallmarking Centres GJEPC / Kimberley Process Office	**India:** Mandatory Hallmarking for gold/silver; Mandatory KP Certificate for rough diamonds. **Kazakhstan:** Customs requirement for precious stones & metals; National Assay Board verification upon import.
Pharmaceuticals	WHO-GMP Certificate Certificate of Pharmaceutical Product (CoPP) State Registration Certificate (NDDA / MoH Kazakhstan) Free Sale Certificate (FSC)	State Drug Controller / CDSCO Pharmacopoeia Commission State FDA / CDSCO	**India:** Mandatory manufacturing license & WHO-GMP/CoPP. **Kazakhstan: Mandatory** State Registration with the National Center for Expertise of Medicines & Medical Devices (NDDA) before import/sale.
Engineering & Manufactured Products	Certificate of Origin ISO 9001 EAC Certificate / Declaration of Conformity (Machinery & Pressure Equipment Safety) NABL Test Reports	Authorized Agencies Inspection Agencies Manufacturer / NABL Accredited Labs	**India:** Standard export documentation. **Kazakhstan:** EAC Certification is **Mandatory** for regulated machinery under EAEU Technical Regulations (TR 010/2011).
Electrical & Electronic Products	Certificate of Origin EAC Certificate / Declaration of Conformity (Low Voltage Equipment & EMC) RoHS Compliance Certificate	Authorized Agencies Manufacturer / Accredited Laboratories	**India:** Standard export clearance. **Kazakhstan: Mandatory** EAC Certification for electrical safety (EAEU TR 004/2011 & TR 020/2011) prior to customs clearance.
Medical Devices & Healthcare Products	ISO 13485 Free Sale Certificate (FSC) EAEU / State Medical Device Registration Certificate CE Certificate (Supporting)	Certification Bodies CDSCO / Licensing Authority	**India:** CDSCO export requirements. **Kazakhstan: Mandatory** registration with Ministry of Health / NDDA (via national or EAEU harmonized procedure) prior to commercial distribution.
Food & Agricultural Products	FSSAI License Phytosanitary Certificate (Plant Products) Veterinary Health Certificate (Animal Products) EAC Declaration of Conformity (Food Safety EAEU TR 021/2011) Certificate of Origin	FSSAI / EIC Plant Quarantine Authority Animal Quarantine & Certification Services (AQCS)	**India:** Mandatory FSSAI, Phytosanitary, or Veterinary certificates. **Kazakhstan: Mandatory** Phytosanitary/Veterinary import permits & EAC Declaration of Conformity. Dual Kazakh/Russian language packaging required.
Organic Food Products	NPOP Organic Certificate Certificate of Inspection (COI) EAEU Eco/Organic Conformity Certificate Traceability Documentation	APEDA Accredited Certification Bodies Certification Agencies	**India:** Mandatory APEDA / NPOP certification for organic exports. **Kazakhstan: Mandatory** local certification to claim "Organic/Bio" status on retail packaging under EAEU and Kazakh organic standards.

Useful websites for Buyer Finding in Kazakhstan

Useful links for Buyer Finding in Kazakhstan		
Organization / Body Name	**Official Website**	**Why It Is Useful for Indian Exporters**
Embassy of India in Kazakhstan (Commerce Wing)	indembastana.gov.in	Provides direct B2B buyer leads, market trade queries, lists of verified local importers, and trade dispute resolution support.
National Chamber of Entrepreneurs of Kazakhstan ("Atameken")	atameken.kz	The largest umbrella business network in Kazakhstan; useful for accessing regional business directories and verified member databases.
Chamber of International Commerce of Kazakhstan (CIC)	kazcic.kz	Organizes B2B match-making events, trade missions, and international business councils connecting foreign sellers with Kazakh buyers.
QazTrade (Center for Trade Policy Development)	qaztrade.org.kz	Official Kazakh government trade promotion body; provides detailed trade analytics, market research, and local buyer connection programs.
State Revenue Committee (Customs of Kazakhstan)	kgd.gov.kz	Useful for checking EAEU custom duty rates, mandatory import documents, border clearing requirements, and tariff classifications.
Satu.kz (Primary B2B Marketplace)	satu.kz	The leading B2B e-commerce platform in Kazakhstan; ideal for finding local wholesalers, distributors, and retail procurement buyers.
Iteca Exhibitions (Trade Fairs)	iteca.kz	The premier international trade exhibition organizer in Kazakhstan across pharma, food, construction, auto, and textiles.
Yellow Pages Kazakhstan	yp.kz	Comprehensive commercial registry to source direct contact details, addresses, and websites of local Kazakh importers and dealers.
Kazakh Invest (National Investment Promotion Agency)	invest.gov.kz	Provides access to large-scale infrastructure projects, government procurement programs, and major industrial buyers in Kazakhstan.



State - Fruits and Vegetable States of India

India is one of the world's leading producers of fruits and vegetables, blessed with diverse agro-climatic conditions, fertile soils and multiple growing seasons that allow a wide variety of produce to be cultivated across the country.

From apples in the Himalayan region and grapes and pomegranates in Maharashtra to mangoes in Gujarat and Uttar Pradesh, bananas in southern India, onions in Maharashtra and potatoes in Uttar Pradesh and Gujarat, each region has developed its own strong horticultural identity.

This geographical diversity gives India a significant advantage in the global fresh-produce trade, offering international buyers a broad range of products and supply windows.

For exporters, understanding these state-wise production and sourcing hubs is the first step towards identifying reliable suppliers, selecting the right products and developing competitive export markets.

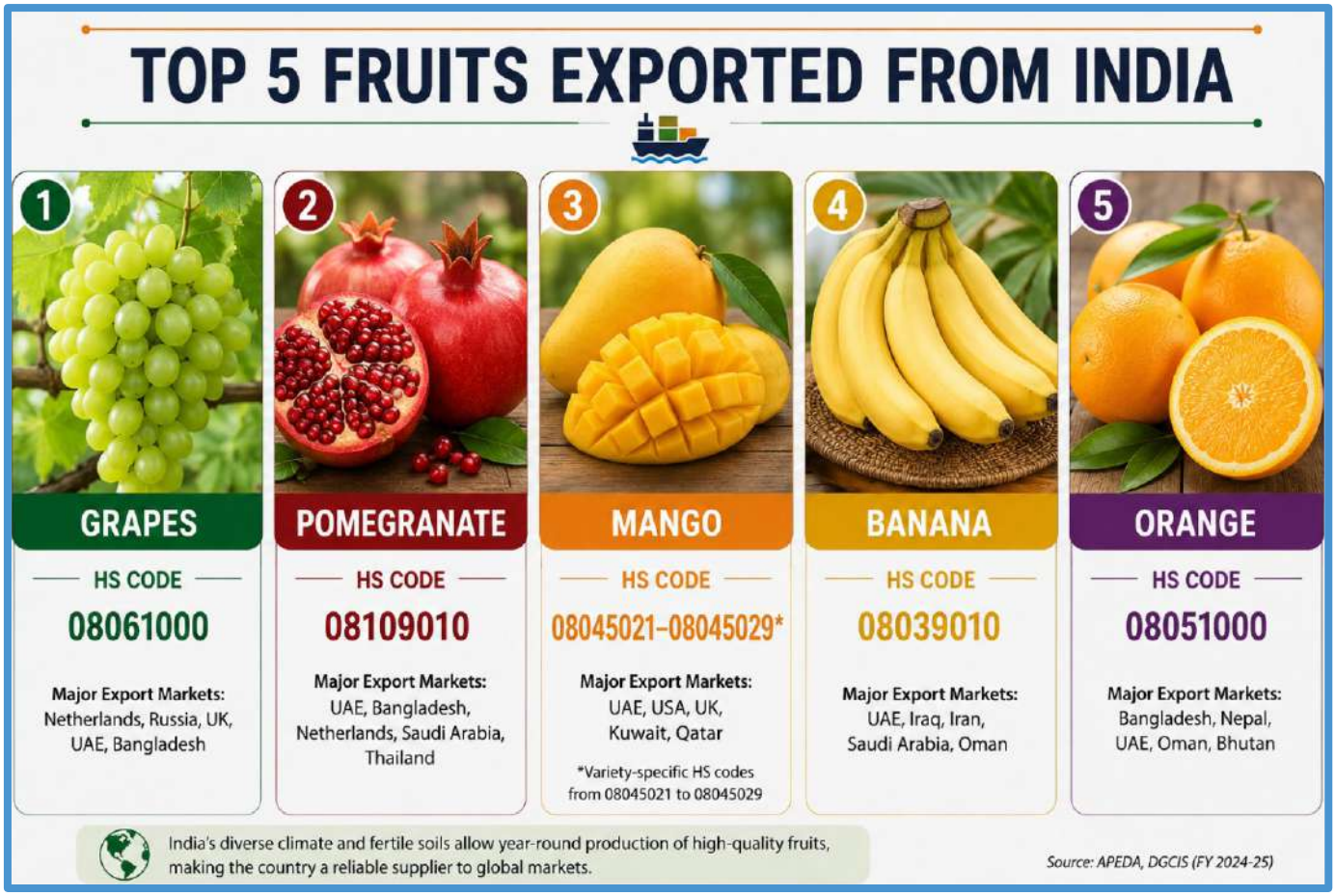
DID YOU KNOW?

From 1,000+ mango varieties to being the world's No. 1 onion and okra producer —India's horticultural diversity is an export advantage waiting to be explored.

Major Fruit & Vegetable Export-Sourcing States of India

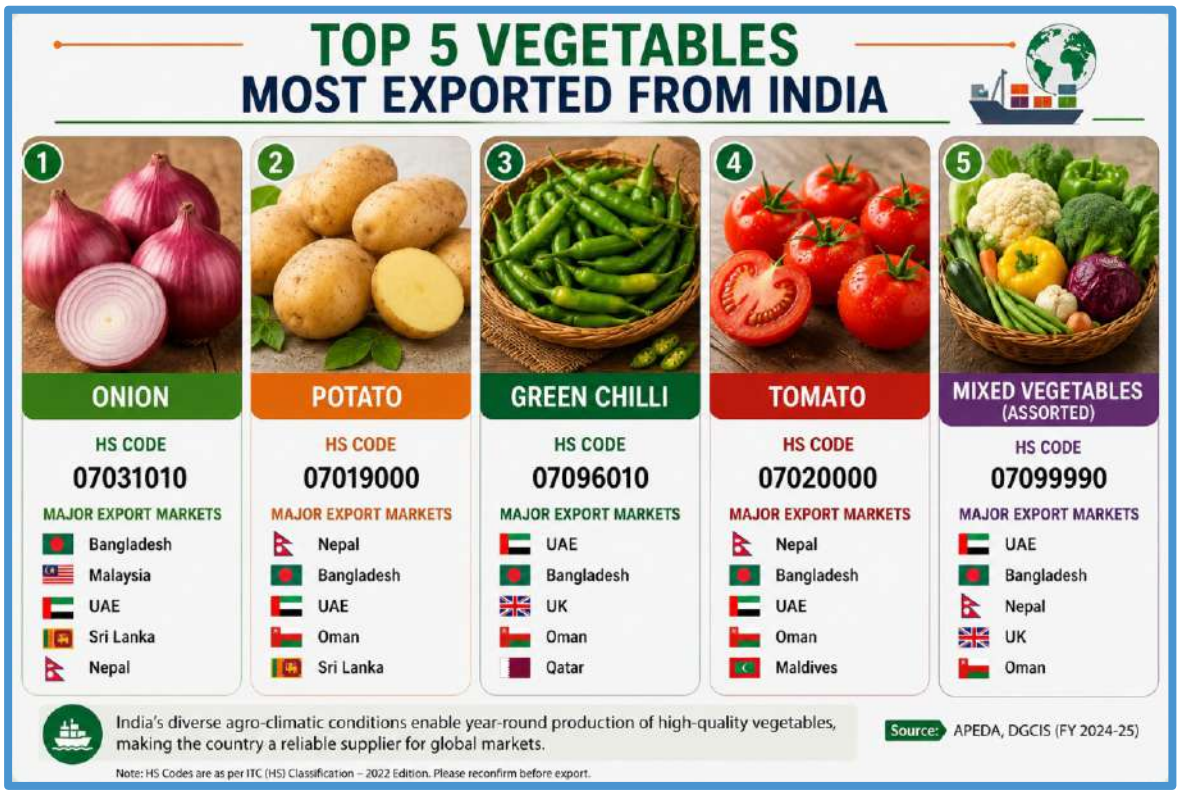
State	Major Region / City / Sourcing Hub	Major Fruits	Major Vegetables
Jammu & Kashmir	Kashmir Valley, Shopian, Srinagar	Apple, Cherry, Pear, Walnut	—
Himachal Pradesh	Shimla, Kinnaur, Sirmaur	Apple, Pear, Plum, Apricot	Ginger, Peas
Uttarakhand	Nainital, Ramnagar, Haridwar	Apple, Litchi, Peach, Pear	Potato, Peas, Vegetables
Punjab	Jalandhar, Hoshiarpur, Kapurthala	Kinnow, Guava	Potato, Carrot, Peas
Haryana	Karnal, Sonipat, Hisar	Guava, Citrus	Potato, Carrot, Onion, Vegetables
Uttar Pradesh	Agra, Farrukhabad, Varanasi, Saharanpur	Mango, Guava, Papaya	Potato, Okra, Green Chilli, Onion
Rajasthan	Jodhpur, Jalore, Barmer	Pomegranate, Citrus	Onion, Potato, Vegetables
Maharashtra	Nashik, Pune, Sangli, Solapur	Grapes, Pomegranate, Mango, Banana, Orange	Onion, Potato, Green Chilli, Vegetables
	Ratnagiri, Sindhudurg	Alphonso Mango, Cashew	—
	Nagpur, Amravati, Wardha	Orange, Mandarin	Vegetables
Gujarat	Junagadh, Gir Somnath	Kesar Mango, Pomegranate	Onion, Vegetables
	Navsari, Valsad	Mango, Banana, Chikoo/Sapota	Vegetables
	Bharuch, Narmada, Surat	Banana	Vegetables
	Banaskantha, Sabarkantha	Pomegranate	Potato, Vegetables
Madhya Pradesh	Indore, Sagar, Damoh	—	Onion, Potato, Vegetables
	Khargone, Khandwa, Burhanpur	Banana, Pomegranate	Vegetables
	Chhindwara, Shajapur	Orange	Onion, Vegetables
Andhra Pradesh	Chittoor, Tirupati	Mango	Tomato, Vegetables
	Anantapur, Kadapa	Banana, Pomegranate	Vegetables
	Krishna, Kurnool, Nellore	Banana, Guava	Onion, Chilli, Vegetables
Telangana	Rangareddy, Mahbubnagar, Warangal	Mango	Tomato, Green Chilli, Vegetables
Karnataka	Bengaluru Rural, Chikkaballapura	Mango	Rose Onion, Vegetables
	Kolar, Ramanagara, Tumakuru	Mango	Tomato, Vegetables
	Belagavi, Mysuru	Pomegranate	Onion, Vegetables
Tamil Nadu	Theni, Dindigul, Coimbatore, Pollachi	Banana, Mango	Onion, Tomato, Vegetables
	Tiruchirappalli, Salem	Banana	Vegetables
Kerala	Thrissur, Wayanad, Thiruvananthapuram	Banana, Pineapple	Tapioca, Vegetables
West Bengal	Malda, Murshidabad, Nadia	Mango, Litchi	Potato, Onion, Vegetables
Bihar	Muzaffarpur, Vaishali, Darbhanga	Litchi, Mango, Guava	Potato, Onion, Vegetables
Odisha	Dhenkanal, Koraput, Balasore	Mango, Papaya	Potato, Onion, Vegetables
Jharkhand	Ranchi, East Singhbhum	Mango, Guava	Tomato, Potato, Vegetables
Assam	Kamrup, Cachar, Karbi Anglong	Pineapple, Orange, Banana	Ginger, Green Chilli, Vegetables
Meghalaya	Ri-Bhoi, Garo Hills	Pineapple, Orange, Banana	Ginger, Vegetables
Tripura	North Tripura	Pineapple, Jackfruit	Vegetables
Nagaland	Dimapur	Pineapple, Banana	Vegetables
Manipur	Churachandpur, Kangpokpi	Pineapple, Orange	Vegetables
Mizoram	Mamit, Champhai, Serchhip	Orange, Passion Fruit	Green Chilli, Vegetables
Arunachal Pradesh	Lower Dibang Valley	Orange, Kiwi, Pineapple	Vegetables

Most Exported Fruits from India		
Fruit	**Major Growing / Sourcing Regions in India**	**Important Export Countries / Markets**
Grapes	Maharashtra – Nashik, Pune, Sangli; Karnataka	Netherlands, Russia, UK, UAE, Bangladesh
Pomegranate	Maharashtra – Solapur, Ahmednagar, Pune; Karnataka – Belagavi, Mysuru; Andhra Pradesh – Anantapur, Kurnool; MP – Khargone, Khandwa, Burhanpur	UAE, Bangladesh, Netherlands, Saudi Arabia, Thailand
Mango	Uttar Pradesh – Saharanpur, Meerut, Lucknow; Maharashtra – Ratnagiri, Sindhudurg; Gujarat – Junagadh, Valsad, Kutch, Navsari; Andhra Pradesh – Chittoor, Krishna, Kurnool	UAE, USA, UK, Kuwait, Qatar
Banana	Maharashtra – Jalgaon, Kolhapur, Solapur; Andhra Pradesh – Kadapa, Anantapur; Tamil Nadu – Trichy, Theni, Pollachi; Kerala	UAE, Iraq, Iran, Saudi Arabia, Oman
Orange	Maharashtra – Nagpur, Amravati, Wardha; Madhya Pradesh – Chhindwara, Agar Malwa, Shajapur	Bangladesh, Nepal, Bhutan, UAE, Oman
Pineapple	Meghalaya – Ri-Bhoi, Garo Hills; Assam – Kamrup, Cachar; Tripura; Nagaland; Manipur	UAE, Nepal, Bangladesh, Bhutan, Maldives
Apple	Jammu & Kashmir – Shopian, Srinagar, Kashmir Valley; Himachal Pradesh – Shimla, Kinnaur	Bangladesh, Nepal, UAE, Bhutan, Oman
Guava	Uttar Pradesh – Prayagraj, Lucknow, Saharanpur; Bihar; Maharashtra	UAE, Bangladesh, Nepal, Qatar, Saudi Arabia
Litchi	Bihar – Muzaffarpur, Vaishali, Darbhanga; West Bengal	UAE, UK, Netherlands, Bangladesh, Nepal
Papaya	Andhra Pradesh, Gujarat, Maharashtra, Karnataka, Madhya Pradesh	UAE, Nepal, Qatar, Bahrain, Kuwait



Most Exported Vegetables From India

Vegetable	Major Growing / Sourcing Regions in India	Important Export Countries / Markets
Onion	Maharashtra – Nashik, Ahmednagar, Pune, Solapur; Madhya Pradesh – Indore, Sagar, Damoh; Gujarat; Karnataka	Bangladesh, Malaysia, UAE, Sri Lanka, Nepal, Kuwait
Potato	Uttar Pradesh – Agra, Farrukhabad; Punjab – Jalandhar, Hoshiarpur, Kapurthala; Gujarat – Banaskantha, Sabarkantha; MP	Nepal, Bangladesh, UAE, Oman, Sri Lanka, Indonesia
Green Chilli	Uttar Pradesh – Varanasi, Mirzapur, Chandauli; Telangana; Andhra Pradesh; Karnataka; Mizoram	UAE, Bangladesh, UK, Oman, Qatar
Okra / Lady's Finger	Uttar Pradesh – Varanasi; Gujarat; Maharashtra; Andhra Pradesh; Karnataka	UAE, UK, Netherlands, Qatar, Saudi Arabia
Tomato	Andhra Pradesh – Chittoor/Kurnool; Karnataka – Kolar/Tumakuru; Maharashtra; Madhya Pradesh	Nepal, Bangladesh, UAE, Oman, Maldives
Mixed Vegetables	Uttar Pradesh, West Bengal, Madhya Pradesh, Bihar, Gujarat, Maharashtra, Tamil Nadu, Karnataka	UAE, Bangladesh, Nepal, UK, Oman, Qatar, Maldives
Carrot	Punjab, Haryana, Uttar Pradesh, Maharashtra	UAE, Oman, Qatar, Bahrain, Maldives
Cabbage	West Bengal, Odisha, Bihar, Uttar Pradesh, Maharashtra	UAE, Bangladesh, Nepal, Maldives, Qatar
Cauliflower	West Bengal, Bihar, Uttar Pradesh, Odisha, Punjab	UAE, Nepal, Bangladesh, Qatar, Oman
Gherkins *(processed)*	Karnataka, Andhra Pradesh, Tamil Nadu	USA, Germany, France, Russia, UAE



Trade Knowledge - Product Selection Guide



Choosing the right product is the single most important decision in the export business. A good product can make it easier to find buyers, earn better profits, and build a sustainable export business. On the other hand, even the best marketing strategy cannot compensate for a poor product choice.

Many new exporters make the mistake of selecting a product based only on personal interest or because someone suggested it. Successful exporters, however, evaluate products using multiple business parameters before investing their time and money.

The Golden Rule of Product Selection

A product should ideally satisfy **most** of the following:

- Consistent global demand
- Healthy profit margins
- Reliable suppliers
- Easy to understand
- Government support available
- Sustainable and scalable
- Moderate competition
- Reasonable investment requirement
- Repeat purchase potential
- Easy logistics and compliance
- Suitable for multiple export markets
- Strong competitive advantage for India

The Export Success Formula

A successful export product is where **market demand**, **profitability**, **supplier reliability**, **buyer acceptance**, **regulatory compliance**, and **India's competitive strengths** intersect. No single criterion guarantees success on its own. Instead, the best products consistently score well across multiple dimensions, reducing risk while increasing the potential for sustainable export growth.

Below is a comprehensive framework that can be used by every new exporter before finalizing an export product.

Important Criteria for Product Selection			
Criteria	**Why it matters**	**Benefits**	**Example**
Global Demand	Without sufficient international demand, even a high-quality product will struggle to sell.	Easier buyer identification, better sales potential and repeat orders.	Basmati Rice
Profitability / Margin	Exporting involves sourcing, packaging, logistics, documentation and banking costs. The product must leave adequate profit after all expenses.	Healthy margins, better cash flow and sustainable business.	Spice Oleoresins
Market Growth Potential	A growing market offers more opportunities than a stagnant or declining one.	Long-term business potential and easier expansion.	Moringa Powder
Supplier Availability & Reliability	An exporter needs dependable suppliers who can maintain quantity, quality and delivery schedules.	Consistent supply, fewer delays and ability to accept larger orders.	Cotton Textiles from Gujarat
India's Competitive Advantage	Products where India has strong raw materials, skills, production capacity or traditional expertise are easier to compete with globally.	Better pricing, stronger positioning and greater buyer confidence.	Indian Spices
Competition Level	Excessive competition can lead to price wars and very low margins.	Moderate competition allows differentiation through quality, service or specialization.	Handcrafted Brass Products
Scalability	A product should be capable of supporting larger orders as the export business grows.	Easier expansion from small trial orders to containers and regular contracts.	Readymade Garments
Government Benefits & Export Support	Export incentives, schemes and sector-specific support can improve the economics of an export product.	Better competitiveness and improved overall profitability.	Technical Textiles
Ease of Compliance & Certification	Complicated regulatory requirements can increase cost, time and risk, particularly for new exporters.	Faster market entry and easier export operations.	Handicrafts
Product Knowledge Accessibility	The exporter must understand specifications, grades, quality parameters, packaging, pricing and applications.	Faster learning, better buyer communication and fewer costly mistakes.	Ground Spices
Shelf Life & Product Durability	Products must survive international transportation, handling and storage without significant deterioration or damage.	Lower wastage, fewer complaints and wider market reach.	Dehydrated Onion Powder
Sustainable & Reliable Availability	A product that is available only occasionally or in unpredictable quantities makes it difficult to build long-term buyer relationships.	Reliable fulfilment and stronger buyer confidence.	Castor Oil
Value Addition Potential	Processing, grading, packaging, branding or customization can transform a commodity into a higher-value product.	Higher selling price, better margins and differentiation.	Turmeric Powder instead of Raw Turmeric
Cultural & Social Acceptance	Consumer preferences, food habits, traditions and lifestyles differ between countries.	Better market acceptance and reduced risk of product rejection.	Incense Sticks for Asian Markets
Mass Market vs. Niche Opportunity	Mass products provide volume, while niche products can provide specialized demand and premium margins.	Helps the exporter select a market matching their capital, expertise and business strategy.	Rice – Mass Market; Ayurvedic Herbal Extracts – Niche Market

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- Product - Imitation Jewellery
- Country - Prague



Hansal Patel

- Location - Ahmedabad
- Product - Spices & Agro Products
- Country - African Countries



Anas Arsalan

- Location - Jaipur
- Product - Woolen Handicrafts (Export)
- Country - Kuwait



Utsav Thakkar

- Location - Kolkata
- Product - Spices
- Country - Europe Vietnam Indonesia



Mitul Kotak

- Location - Surat
- Product - Mango (Export)
- Country - USA

Student's Placement

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Nisha Prajapati

- Location - Ahmedabad
- Job Location - Ahmedabad
- Designation - Intern-International Business
- Industry - Manufacturing & Export



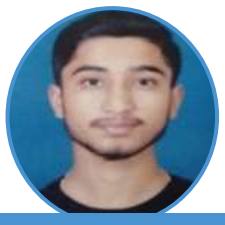
Akshat Kashyap

- Location - Ahmedabad
- Job Location - Ahmedabad
- Designation - Intern-International Business
- Industry - Manufacturing & Export



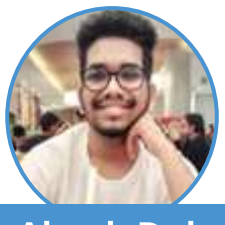
Bhuvi Sudani

- Location - Ahmedabad
- Job Location - Ahmedabad
- Designation - Intern-International Business
- Industry - Manufacturing & Export



Shyam Jagad

- Location - Bhavnagar
- Job Location - Vadodara
- Designation - Export Executive
- Industry - Engineering Manufacturing & Export



Akash Dubey

- Location - Nagpur
- Job Location - Nagpur
- Designation - Junior Officer - Exim
- Industry - Engineering Manufacturing & Export

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PP vs SMS vs SMMS: Choosing the Right Non-Woven Material for Medical Applications



Non-woven fabrics are the backbone of modern medical disposables. Choosing the right material ensures the right balance of protection, comfort & performance. Here's how PP, SMS & SMMS compare.

	PP (Polypropylene Spunbond)	SMS (Spunbond-Meltblown-Spunbond)	SMMS (Spunbond-Meltblown-Meltblown-Spunbond)
			
CONSTRUCTION	Single layer Spunbond	Three layers: Spunbond + Meltblown + Spunbond	Four layers: Spunbond + Meltblown + Meltblown + Spunbond
KEY FEATURE	Lightweight & breathable	Good balance of strength, filtration & comfort	High barrier protection & superior strength
PROTECTION LEVEL	★ ☆ ☆ Basic	★ ★ ☆ Moderate	★ ★ ★ High
FLUID RESISTANCE	Low (Not ideal for high fluid exposure)	Good (Resistant to moderate fluid exposure)	Excellent (Resistant to high fluid & bacterial penetration)
COMMON APPLICATIONS	Lab coats, visitor gowns, isolation gowns, bed sheets, covers	Surgical gowns, drapes, procedure packs, wraps, general medical use	Surgical drapes, high-risk procedure kits, barrier applications
IDEAL FOR	Low-risk environments & general protection	Moderate-risk environments needing balance of protection & comfort	High-risk surgeries & critical environments requiring maximum protection

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The Evolving Share of Global MANUFACTURING

2005 2010 2015 2020 2025

China tripled its global manufacturing share in two decades.

2005	2025
EU 24%	China 27%
U.S. 22%	U.S. 17%
Japan 13%	EU 17%
China 9%	Japan 5%
S. Korea 3%	3% S. Korea
Mexico 2%	3% India
Russia 2%	2% Mexico
India 2%	2% Russia

% of global manufacturing



Share of global manufacturing, value added (current US$). Japan figures for 2025 reflect 2024 values.

Source: World Bank, Bureau of Economic Analysis

VISUAL CAPITALIST